

SWAT wins with Converge

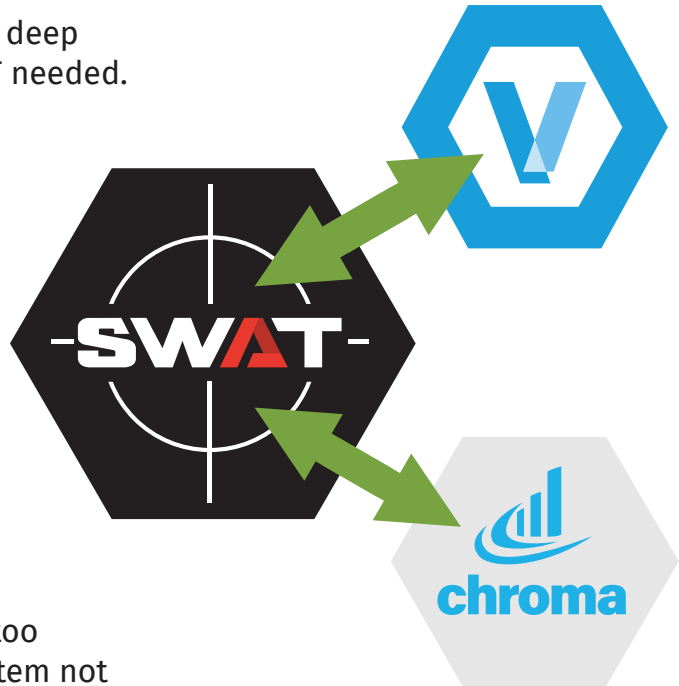
Specialty Welding and Turnarounds (SWAT) had outgrown Great Plains and needed a true job costing system. They needed flexibility as SWAT jumps from 850 to over 2,400 employees several times a year.

Converge had the industry knowledge and deep experience with **Viewpoint Vista** that SWAT needed.

*“The biggest value from **Converge** is their ability to step into a business process and know how to apply technology to improve it.”*

Doug Secrest

VP of Strategic Development, SWAT



BEFORE CONVERGE: The SWAT team spent too much time entering information into a system not optimized for their business. This inefficient process led to missed billings and inaccurate data.

AFTER CONVERGE: An industry-leading solution was expertly implemented in **Viewpoint Vista** that gained massive efficiencies over Great Plains.

Converge then layered in their **Chroma** platform to provide management information in real time to achieve significant competitive advantages.

BOTTOM LINE: \$170K year one

Process improvements: \$70,000 a year in staff time

Job billing improvements: \$100,000 a year

About **SWAT**

SWAT provides integrated construction and turnaround services for the refining, petro-chemical and ammonia markets across North America.

SWAT's core team has an average of 150 years of combined turnaround experience providing solutions with more than 12 years of working together.

SWAT's leads the industry in mobilizing teams of professionals to manage, fabricate, and execute solutions that deliver the highest standards.

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