

Improved results with Converge

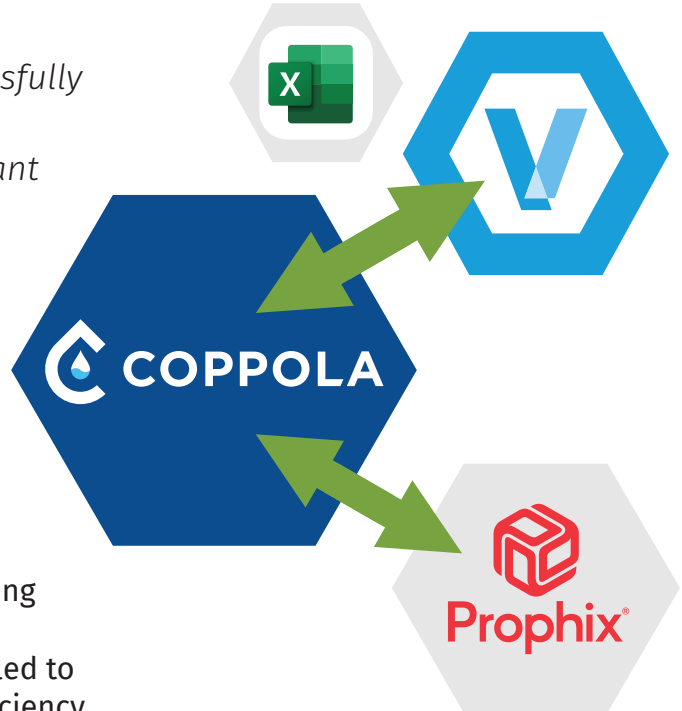
Coppola Services had outgrown Excel as their primary tool for forecasting and reporting. They chose to implement **Prophix** with **Viewpoint Vista**.

Converge understood what Coppola Services needed.

*“As a CFO I have learned that to successfully complete a project implementing **Prophix** or **Viewpoint Vista**, a consultant needs to have a good grasp on the construction industry, accounting and the underlying technology. **Converge** combines these three important qualifications very well.”*

Jeff Coppola

CFO, Coppola Services



BEFORE CONVERGE: Coppola Services was using spreadsheets to capture critical company performance data, forecast and report. This led to challenges with accuracy, timeliness and efficiency.

AFTER CONVERGE: Coppola is now using **Prophix** as a true Corporate Performance Management solution, integrated with **Viewpoint Vista**.

Converge understood Coppola’s goals, provided valuable input on best practices and the technical integration. This has led to significant efficiencies and competitive advantages.

BOTTOM LINE:

“I would definitely use **Converge** again, either for additional Prophix implementation or Viewpoint Vista help. We feel we can do more with both tools and that Converge has the expertise to help us get the most out of the solutions.”

Jeff Coppola CFO, Coppola Services

About Coppola Services

Coppola Services was founded in 1957 and is in its 3rd generation of family ownership.

Coppola Services is a heavy civil and industrial construction contractor with over 50 years of experience in mechanical, electrical, concrete, structural, and excavation projects.

Coppola Services ensures the safety of personnel, helps mitigate loss and provides regulatory compliance, all while supporting budgetary guidelines.

CONTACT:

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